

For Immediate Release: November 5, 2020

Income Revenue Drops Amidst Downturn

OKLAHOMA CITY – Oklahoma Gross Receipts to the Treasury continued their slide in October as individual income tax collections dropped by 7.5 percent, indicating the state's economic downturn has yet to subside, State Treasurer Randy McDaniel announced on Thursday.

October receipts from all sources total \$1.1 billion, down by more than \$47 million, or 4.1 percent, from October of last year. Combined gross receipts for the past 12 months total \$13.2 billion, off by more than \$500 million compared to collections from the previous 12 months.

"We are experiencing the spillover effect of the pandemic as it chills global demand for oil and gas," said Treasurer McDaniel. "When the energy industry is down in Oklahoma, it reduces economic activity across the state, including earned income and consumer spending."

The gross production tax on oil and natural gas has been down significantly every month for more than a year. Oil field employment is at its lowest level, 33,700, since prior to the Great Recession. Rig counts statewide are reported at 14 in October, compared to a peak of 213 six years ago.

Individual income tax receipts for the month are down for the first time since June, partially due to fewer unemployment checks being sent to Oklahomans. Meanwhile, sales tax collections have been down every month except one since September of last year.

Other economic indicators

The Oklahoma Business Conditions Index in October remained above growth neutral for a fifth month. The October index was set at 61.1, up from 58.6 in September. Numbers above 50 indicate economic expansion is expected during the next three to six months.

The unemployment rate in Oklahoma was reported as 5.3 percent in September, down from 5.7 percent in August. The seasonally adjusted number of Oklahomans listed as jobless was reported as 99,800, according to figures released by the U.S. Bureau of Labor Statistics. The U.S. unemployment rate was listed at 7.9 percent in September.

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October collections

Compared to gross receipts from October 2019, collections in October 2020 showed:

- Total October 2020 gross collections are \$1.1 billion, down \$47.4 million, or 4.1 percent.
- Gross income tax collections, a combination of individual and corporate income taxes, generated \$376.7 million, a decrease of \$19 million, or 4.8 percent.
 - o Individual income tax collections are \$345.9 million, down by \$28 million, or 7.5 percent.
 - o Corporate collections are \$30.8 million, an increase of \$9 million, or 41.1 percent.
- Combined sales and use tax collections, including remittances on behalf of cities and counties, total \$460.1 million up by \$815,035, or 0.2 percent.
 - Sales tax collections total \$396.1 million, a decrease of \$2.8 million, or 0.7 percent.
 - Use tax receipts, collected on out-of-state purchases including online sales, generated \$64 million, an increase of \$3.6 million, or 6 percent.
- Gross production taxes on oil and natural gas total \$48 million, a decrease of \$23.7 million, or 33 percent.
- Motor vehicle taxes produced \$69.4 million, up by \$2.5 million, or 3.7 percent.
- Other collections composed of some 60 different sources including taxes on fuel, tobacco, medical marijuana, and alcoholic beverages, produced \$143 million down by \$8 million, or 5.3 percent.
 - The medical marijuana tax produced \$5.3 million, up by \$2.2 million, or 73 percent from the prior October.

Twelve-month collections

Combined gross receipts for the past 12 months (November 2019 through October 2020) compared to the prior 12 months showed:

- Gross revenue totals \$13.21 billion. That is \$521 million, or 3.8 percent, below collections from the previous 12-month period.
- Gross income taxes generated \$4.75 billion, reflecting an increase of \$75.5 million, or 1.6 percent.

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- o Individual income tax collections total \$4.1 billion, down by \$74.2 million, or 1.8 percent.
- O Corporate collections are \$673.9 million, an increase of \$149.7 million, or 28.5 percent.
- Combined sales and use taxes generated \$5.46 billion, a drop of \$152.2 million, or 2.7 percent.
 - o Gross sales tax receipts total \$4.7 billion, down by \$195.8 million, or 4 percent.
 - Use tax collections generated \$762.3 million, an increase of \$43.5 million, or 6.1 percent.
- Oil and gas gross production tax collections generated \$685.2 million, down by \$421.9 million, or 38.1 percent.
- Motor vehicle collections total \$776 million. This is a decrease of \$16.5 million, or 2.1 percent.
- Other sources generated \$1.54 billion, down by \$5.9 million, or 0.4 percent.
 - o Medical marijuana taxes generated \$52.4 million, up by \$34.3 million, or 189 percent, from prior period collections of \$18.1 million.

About Gross Receipts to the Treasury

The monthly Gross Receipts to the Treasury report, developed by the state treasurer's office, provides a timely and broad view of the state's economy.

It is released in conjunction with the General Revenue Fund report from the Office of Management and Enterprise Services, which provides information to state agencies for budgetary planning purposes.

The General Revenue Fund, the state's main operating account, receives less than half of the state's gross receipts with the remainder paid in rebates and refunds, remitted to cities and counties, and apportioned to other state funds.

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For more information contact:

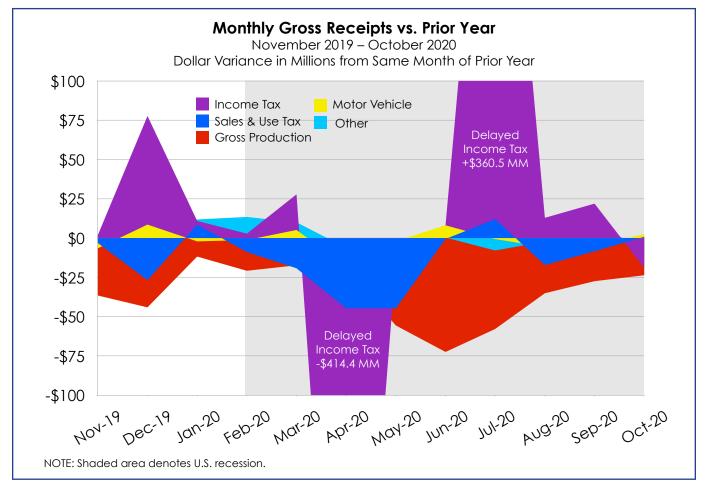
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Gross Receipts to Treasury

| PRELIMINARY | MONTHLY CO | | | |
|-------------------------|------------|------------|--------------------------|--------|
| | | | Variance From Prior Year | |
| (In \$ millions) | October-19 | October-20 | \$ | % |
| Total Income Tax | 395.7 | 376.7 | (19.0) | -4.8% |
| Individual | 373.9 | 345.9 | (28.0) | -7.5% |
| Corporate | 21.8 | 30.8 | 9.0 | 41.1% |
| Sales & Use Tax (1) | 459.3 | 460.1 | 0.8 | 0.2% |
| Sales Tax | 399.0 | 396.1 | (2.8) | -0.7% |
| Use Tax | 60.4 | 64.0 | 3.6 | 6.0% |
| Gross Production | 71.6 | 48.0 | (23.7) | -33.0% |
| Motor Vehicle | 66.9 | 69.4 | 2.5 | 3.7% |
| Other Sources (2) | 151.0 | 143.0 | (8.0) | -5.3% |
| TOTAL REVENUE | 1,144.6 | 1,097.2 | (47.4) | -4.1% |

⁽¹⁾ Includes Collections for Counties and Municipalities

Details may not sum due to rounding.



⁽²⁾ Gross Collections from OTC

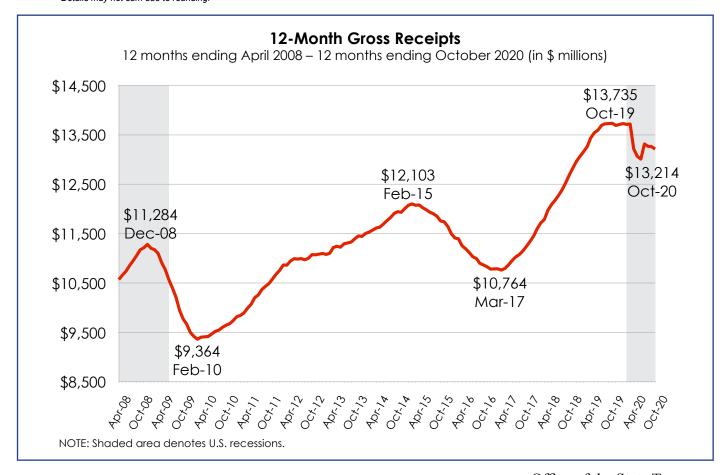
Gross Receipts to Treasury

12 Month Period Ending Nov 19 - Oct 20

| PRELIMINARY | Nov 19 - Oct 20 | | | |
|-------------------------|-----------------|---------------------|--------------------------|--------|
| | Prior Year | Current Year | Variance From Prior Year | |
| (In \$ millions) | Nov 18 - Oct 19 | Nov 19 - Oct 20 | \$ | % |
| Total Income Tax | 4,674.4 | 4,749.9 | 75.5 | 1.6% |
| Individual | 4,150.1 | 4,076.0 | (74.2) | -1.8% |
| Corporate | 524.3 | 673.9 | 149.7 | 28.5% |
| Sales and Use Tax (1) | 5,611.2 | 5,459.0 | (152.2) | -2.7% |
| Sales Tax | 4,892.4 | 4,696.7 | (195.8) | -4.0% |
| Use Tax | 718.8 | 762.3 | 43.5 | 6.1% |
| Gross Production | 1,107.1 | 685.2 | (421.9) | -38.1% |
| Motor Vehicle | 792.5 | 776.0 | (16.5) | -2.1% |
| Other Sources (2) | 1,550.2 | 1,544.3 | (5.9) | -0.4% |
| TOTAL REVENUE | 13,735.4 | 13,214.4 | (521.0) | -3.8% |

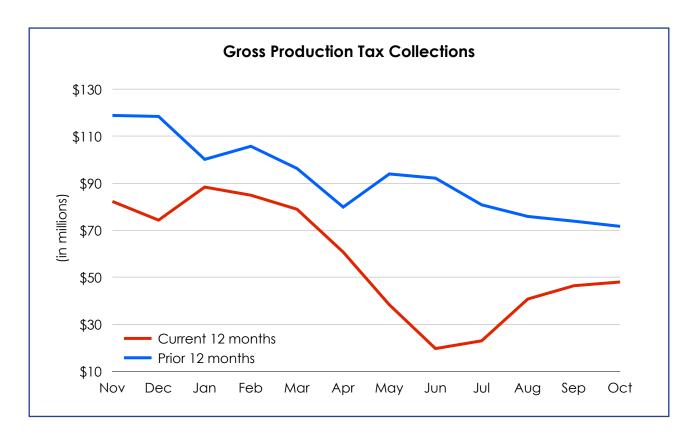
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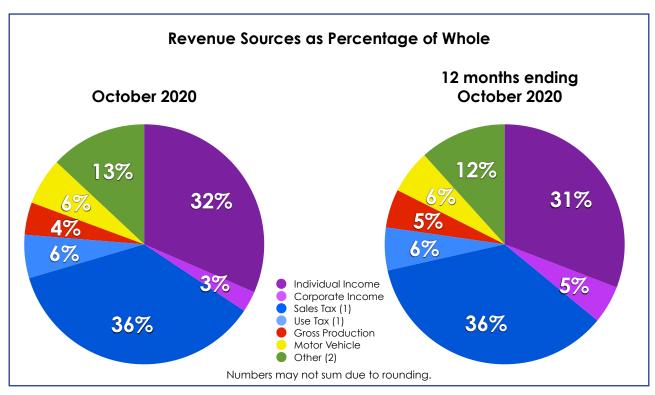
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Gross Receipts to Treasury





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