



# Amendment of Solicitation

Date of Issuance: 02/12/2020

Solicitation No. 3400001675

Requisition No. \_\_\_\_\_

Amendment No. 2

Hour and date specified for receipt of offers is changed:  No  Yes, to: \_\_\_\_\_ 3:00 PM CST

Pursuant to OAC 260:115-7-30(d), this document shall serve as official notice of amendment to the solicitation identified above. Such notice is being provided to all suppliers to which the original solicitation was sent.

Suppliers submitting bids or quotations shall acknowledge receipt of this solicitation amendment prior to the hour and date specified in the solicitation as follows:

- (1) Sign and return a copy of this amendment with the solicitation response being submitted; or,
- (2) If the supplier has already submitted a response, this acknowledgement must be signed and returned prior to the solicitation deadline. All amendment acknowledgements submitted separately shall have the solicitation number and bid opening date printed clearly on the front of the envelope.

**ISSUED BY and RETURN TO:**

**U.S. Postal Delivery:**

Oklahoma State Department of Health  
Procurement Attn: Barbara Traylor  
1000 NE 10<sup>th</sup> Street, Room 309  
Oklahoma City, OK 73117 - 1299  
or

Barbara Traylor  
Contracting Officer

405 - 271-4043  
Phone Number

**Personal or Common Carrier Delivery:**

Oklahoma State Department of Health  
Procurement Attn: Barbara Traylor  
1000 NE 10<sup>th</sup> Street, Room 309  
Oklahoma City, OK 73117-1299

barbaraat@health.ok.gov  
E-Mail Address

**Description of Amendment:**

a. This is to incorporate the following: **Questions and Answers**

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| <p>1. Question: Can we get estimates or a breakdown of Pap, Breast and Cervical biopsies for the bid time frame?<br/>Answer: At this time we have no way of knowing how many labs will be sent from our contractors to the awarded facility.</p> <p>2. Question: Is the 750-850 total volume for all tests including any reflex testing?<br/>Answer: Yes, this number includes all testing. This is just an estimate based on previous testing.</p> <p>3. Question: Are breast biomarkers included in coverage or additional?<br/>Answer: Only the items listed on the Medicare Reimbursement Rates (CPT Codes) are covered through this contract.</p> <p>4. Question: What percent is third party bill?<br/>Answer: We do not have third party billing for the lab contract.</p> <p>5. Question: Is the \$30,800K ceiling fee schedule until July a 6 month bid? Will there be a renewal for another 6 month or a 1 year renewal and will the process require another bid?<br/>Answer: Yes, the \$30,800 is the amount of the contract from date of award until the end of the contract period (June 29, 2020). In Section C.3. Contract Period: we have stated "This award shall include an option to renew for up to four (4) additional one (1) year periods."</p> <p>6. Question: What happens if we reach ceiling pricing? Do they delay patient engagement?<br/>Answer: Part of the duties of the contract monitor as well as the vendor will track invoices and payments so that if projections look like we are going to go over the ceiling price, the contract monitor will begin work on a contract modification that will increase the amount of the contract as necessary. This approach will ensure patient engagement</p> |
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is not hindered or delayed.

7. Question: Can we get a list of the Take Charge locations where pickups would occur? Per page 19.

Answer: A current, complete list is not currently available.

8. Question: Professional vs Technical contracting – The [Supplier] employs the physicians who provide professional pathology services, while we are contracted with [Subcontractor] to provide technical pathology services. Do we need to submit separate RFPs for this, or can we submit one RFP and subcontract out the other service?

Answer: OSDH will only consider single proposals, joint ventures, partnership arrangements, or subcontracting is allowed. However, OSDH will only award a single contract to the entity submitting the proposal response and responsible for fulfillment of the contract requirements.

9. Question: Many of the specimen that are processed from this contract have only a technical billing component (meaning a pathologist professional interpretation is not needed). If [Supplier] is awarded the contract, would we be able to contract this through [Subcontractor], alleviating an unnecessary pass-through of funds/invoices? If not, this would cause [Subcontractor] to send [Supplier] the documentation of technical charges, then [Supplier] would bill those charges to OSDH, OSDH would pay [Supplier], then [Supplier] would have to transfer funds to [Subcontractor]. Allowing [Subcontractor] to contract for this would decrease much of the [Supplier] administrative burden in these scenarios.

Answer: Subcontracting is allowed. All payments will be made to the awarded Supplier. The Supplier is responsible for paying any subcontractors.

10. Question; In regards to the reimbursement rates in Attachment A, are the rates negotiable, or are they set at Medicare reimbursement rates only?

Answer: The prices stated in Attachment A are the maximum allowable rates.

b. All other terms and conditions remain unchanged.

\_\_\_\_\_  
Supplier Company Name (**PRINT**)

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Representative Name (**PRINT**)      Title

\_\_\_\_\_  
Authorized Representative Signature